



MAKING CARBON FIBER MORE
ACCESSIBLE TO MORE INDUSTRIES



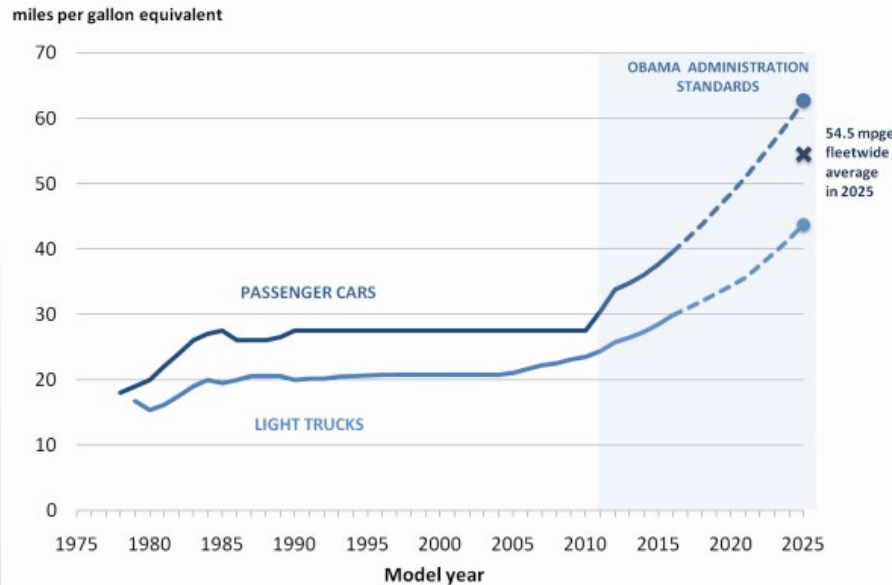
@VartegaCFR



Market Demand



\$570B Global Plastics Market
\$200B fiber reinforced



Today

- 104 models specified with OEM CFRP
- Average CF cost \$ 8 – 10 /lb.

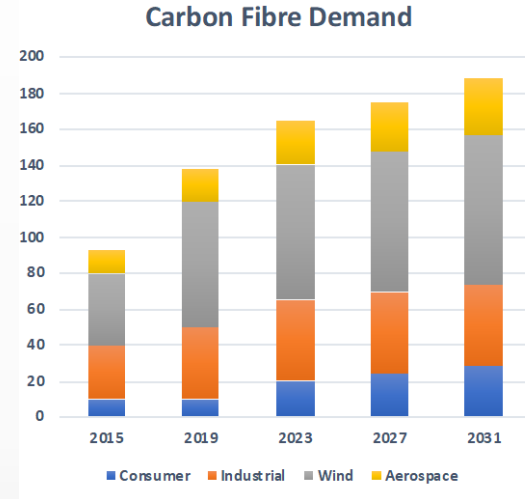
Tomorrow

- 72M pounds per year by 2025
- Average CF cost w/ recycling \$ 5 – 6 /lb.

Opportunity: Advanced Materials Recycling



Expensive
Aerospace grade CF is \$45/lb.

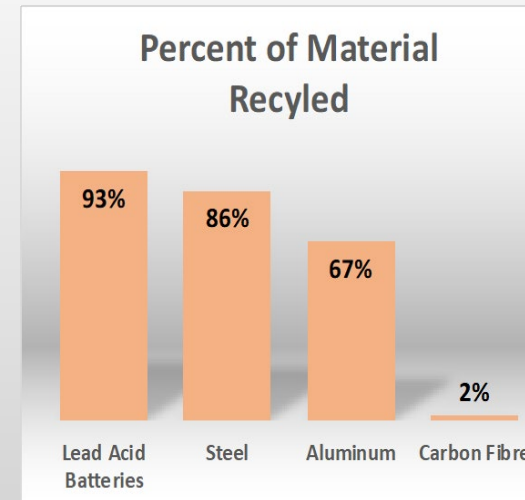
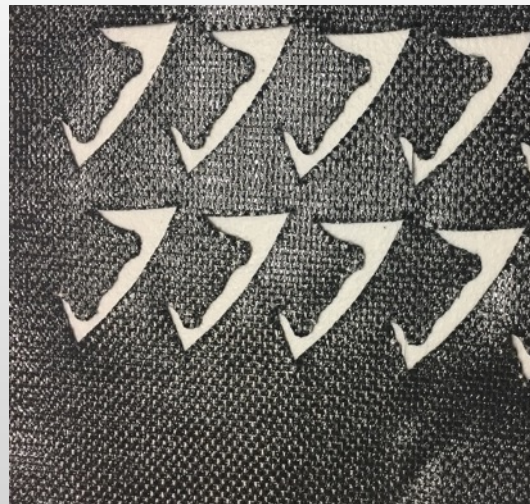


Strong Market Growth
CF material market is growing at 11% CAGR

(Source: RECYCLING OF CARBON FIBRE COMPOSITES, 2016 – Turner & Pickering)

Large Scrap Rates
Manufacturing scrap rates are > 30%

Source: Plastics Today Dec, 2018 / Composites World, 2016



No Substantive Recycling
Only 2% of material is recycled – balance is landfill

"Recycling composites will eventually be as commonplace as recycling aluminum and titanium," - Kevin Bartelson, Boeing's 777 wing operations leader. Dec, 2018

Growth Plan



NOW

NOW

2022

2023

2024



Pathway to a prosperous future by helping our customers achieve their economic and sustainability goals

Proprietary Toll Processing



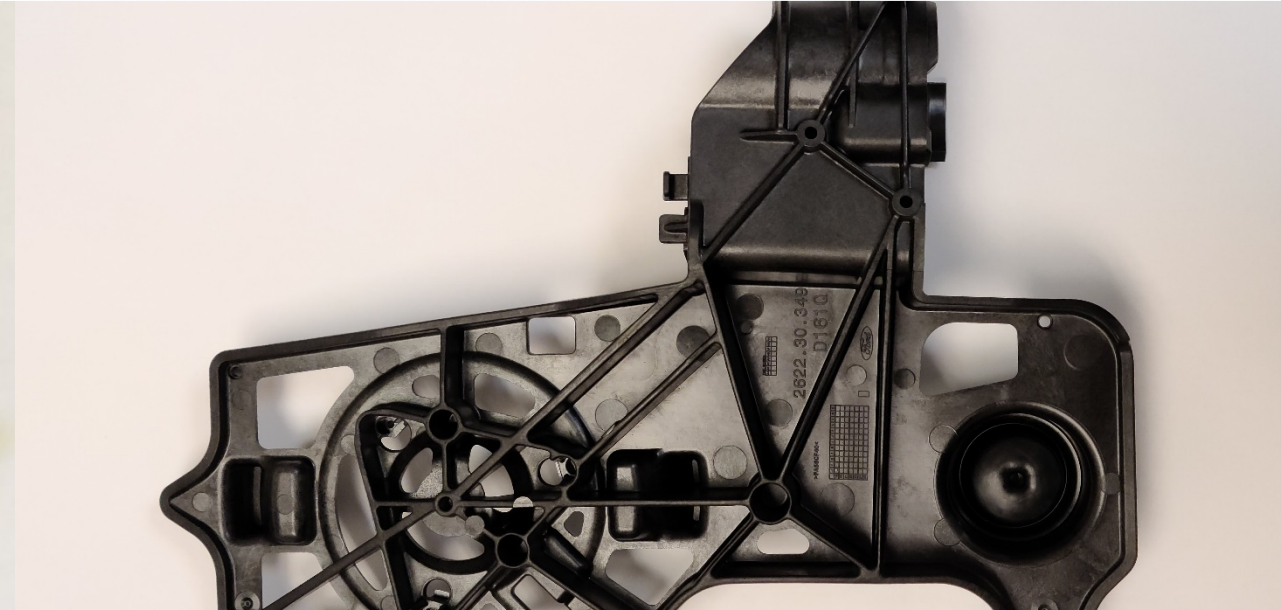
Recycled Carbon Fiber



EasyFeed Bundles



Thermoplastic Pellets



Injection Molded Part

Composites Recycling Solution

Proprietary Technology

Three US Patents Granted

[US10487191B2](#) [US10610911B1](#) [US10829611B1](#)

Two US Patents Pending

One International Patent Granted

[WO2017171753A1](#)

Two International Patents Pending

Closed loop, low-cost post-industrial fiber recovery process:

- 95% less energy utilization than virgin carbon fiber
- **50% cost reduction – 35-40% GM**
- Increases the supply of lower cost fibers = accelerates the transition to lighter, more efficient products
- Integrates into the existing fiber reinforcement & composite manufacturing ecosystem

Applications

Additive Manufacturing / Compression Molding / Injection Molding



All parts shown using Vartega recycled carbon fiber



Case Studies



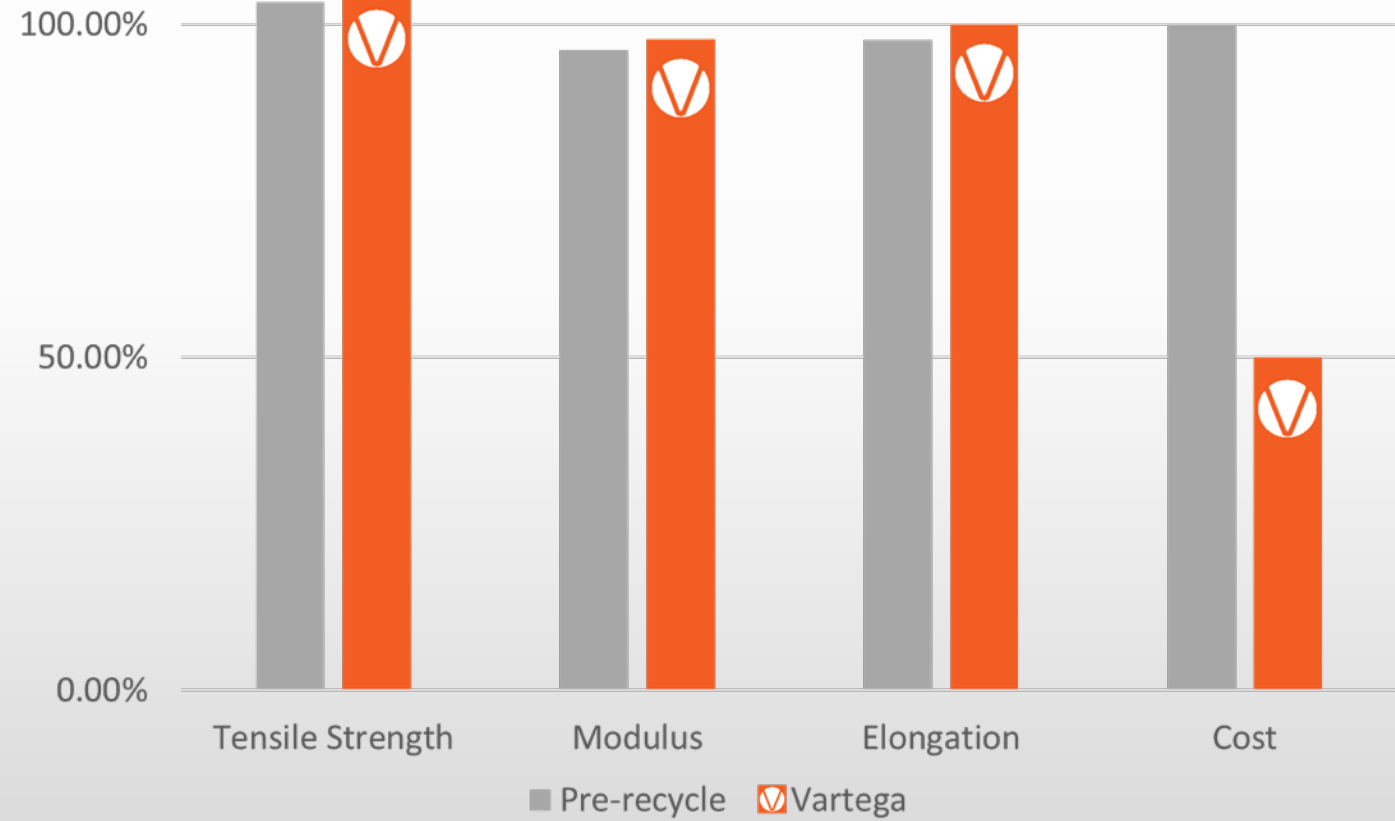
All parts shown using Vartega recycled carbon fiber



Competitive Product Quality




“...best looking recycled carbon fiber we've seen”

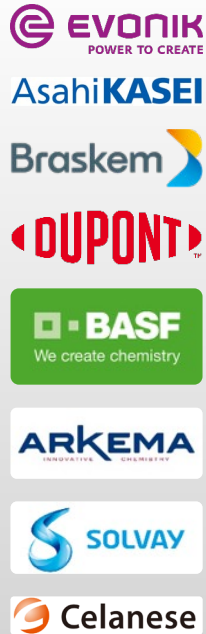
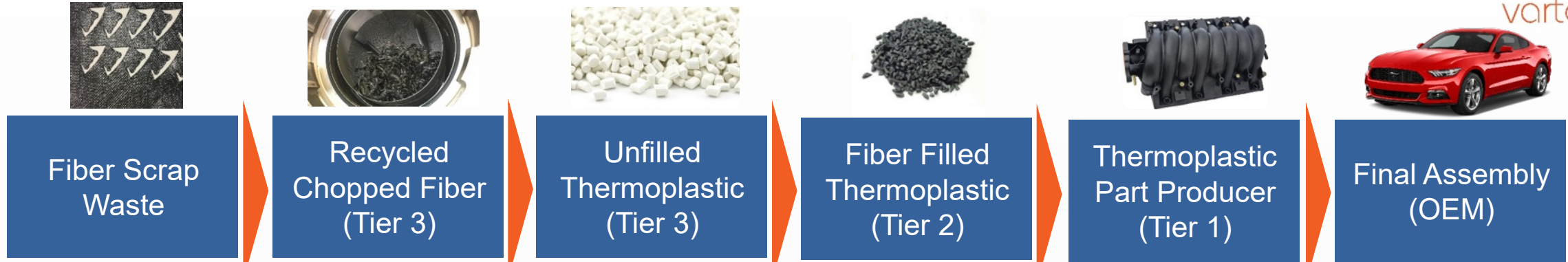


Competitive Analysis



Factors	Major Competitors	 Vartega
Process	Thermal	Chemical
Fiber Format	Loose & Fluffy (Difficult to Feed)	EasyFeed Bundles
Unit Production Cost	High	Low
Energy Usage	High	Low
Greenhouse Gas Emissions	High	Low
Material Integrity & Consistency	Varies	Consistent Results
Feedstock Changeover Time	Days	Hours
Byproduct Revenue	None	Resin Sales
Distributed Manufacturing - Modular Units	None - Capital Intensive	Low Cost / Scalable

Value Chain & Market Strategy



Partners, Projects, & Pilots



Current Investors



Materials Customers



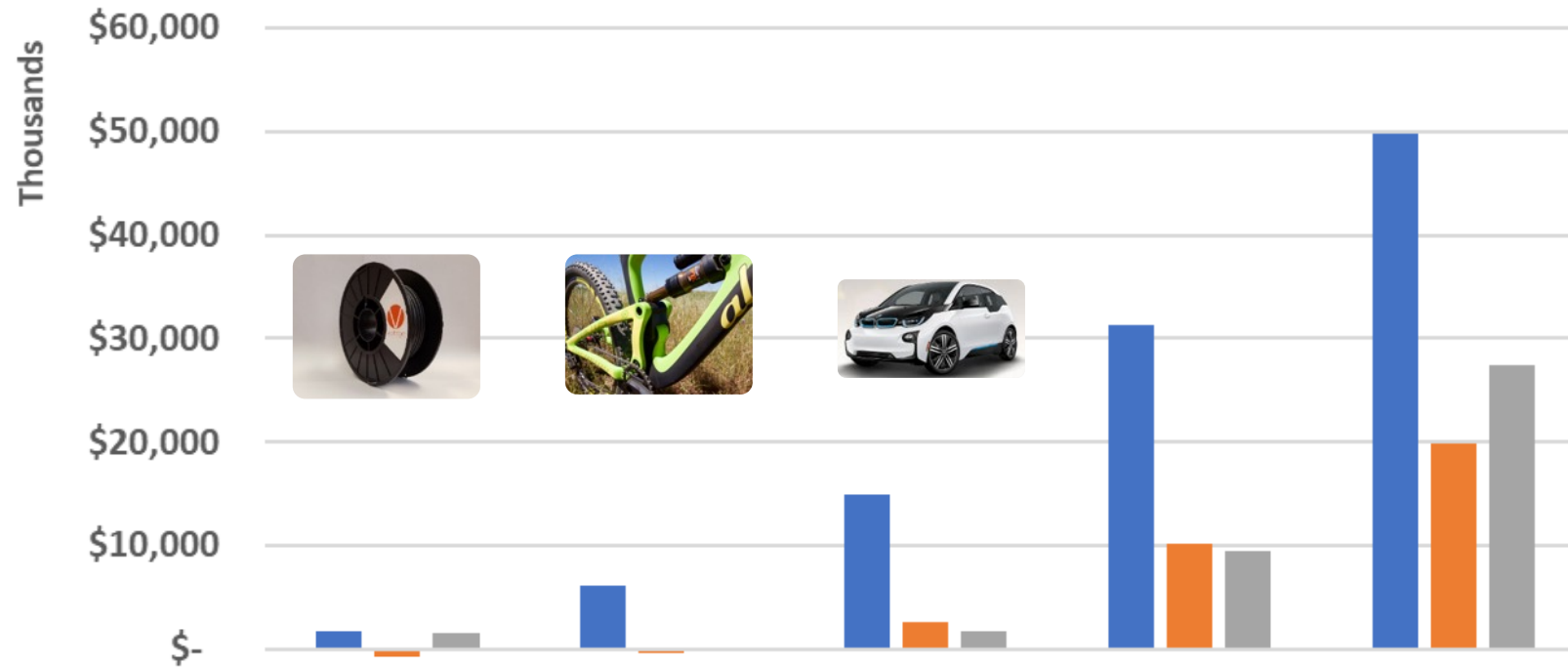
Candidate Technology and Equipment Customers



Human Chemistry, Human Solutions

<https://www.vartega.com/partners>

Financial Projections



	Year 1	Year 2	Year 3	Year 4	Year 5
■ Revenues	\$1,799,724	\$6,060,703	\$14,963,998	\$31,239,998	\$49,727,998
■ EBITDA	\$(718,003)	\$(390,763)	\$2,674,854	\$10,233,971	\$19,806,575
■ Cash Balance	\$1,614,721	\$170,157	\$1,740,478	\$9,454,503	\$27,432,257

■ Revenues ■ EBITDA ■ Cash Balance

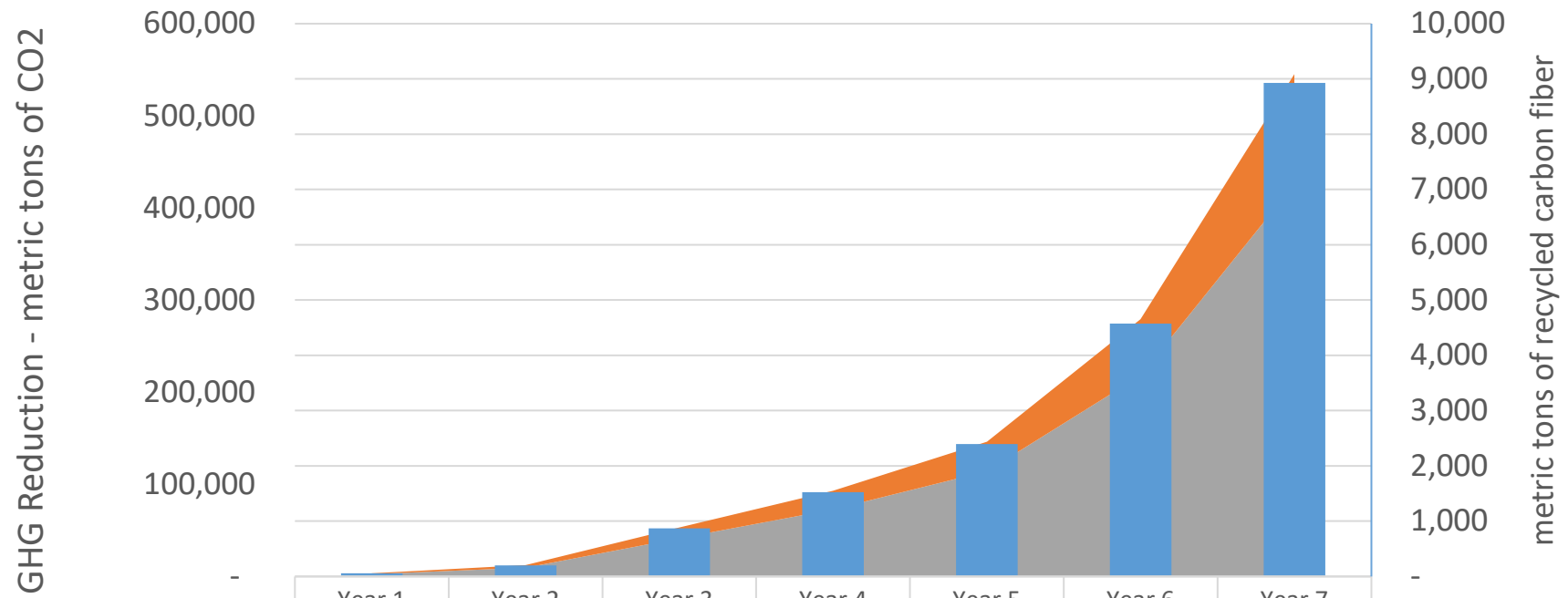
Notes:

- \$290k+ current backlog
- \$2M+ pending
- Timing assumes equity funding at the beginning of year 1

Impact Proforma



- Lightweighting benefit (47.7 ton of CO2 per ton of CF)
- Recycling benefit (13.4 ton of CO2 per ton of CF)
- metric tons of recycled carbon fiber



	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
■ Recycling benefit (13.4 ton of CO2 per ton of CF)	729	2,672	11,661	20,407	32,068	61,221	119,527
■ Lightweighting benefit (47.7 ton of CO2 per ton of CF)	2,595	9,517	41,527	72,673	114,200	218,019	425,656
■ metric tons of recycled carbon fiber	54	200	871	1,525	2,396	4,574	8,929

Source – Vartega calcs and US EPA Greenhouse Gas Equivalencies Calculator
 Potential cumulative GHG reduction in excess of half a gigaton by 2050

Prior funding

\$2.7M+ private: Techstars, VilCap, RVC, ATI, Desert Angels,
Frontier, E8, Propel(x), Belle Impact

\$2.25M+ prior and current NRE and grant funding

Current Round - Committed



Team



Andrew Maxey – CEO

- Former VP Engineering of advanced materials company
- Commercialization of similar hardware and process technology



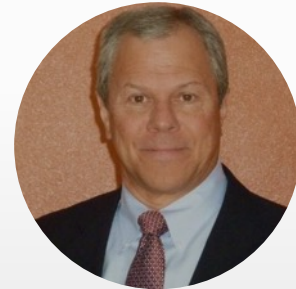
Jordan Harris – Contract (CTO)

- Startup Engineering experience, recycling urethanes for automotive seating
- Lab to commercial scale for auto applications



Sean Kline – VP, Engineering

- Senior Engineering O&G experience
- Engineering experience for biofuels startup



Ed Williams – Advisor (Finance & Strategy)

- Previous CEO of technology start-ups in advanced materials
- Raised \$100M in equity & debt capital and successfully exited early-stage energy storage company



Kylie Van Aken – Mechanical Engineer

- Specializing in materials evaluation, characterization, and process scale-up



Jeff Wheeler Ph.D. – Sr. Research Scientist

- Professor at Colorado School of Mines
- Diagnostic expertise

Board of Directors



Donald Dutton



Ed Pilpel



Andrew Maxey



Shari Kennett



Ken Knox



- Established executive team
- Board in place
- Diverse abilities
- Seasoned advisors

Team



- Lightweighting
- Waste Diversion
- 90-95% less energy than virgin carbon fiber

Impact



- Non-dilutive Grants
- Strategic partners
- Paying customers
- LOIs
- New facility

Traction



- Developed in-house
- Patents granted
- Novel continuous fiber recycling

IP



- Joint development
- Priority rights
- Performance improvement
- Cost reduction

Partner



- Acquisition
- Vertical integration
- High value targets: Auto & Aerospace
- Existing recyclers

Exit



www.vartega.com | andrew@vartega.com | +1-720-841-8399